

## **Biotechgate: Global Life Science Database re-launched**

**The new global Biotech directory and life science database Biotechgate has been launched by Venture Valuation. Target users are investors, biotech and pharma companies, universities, as well as economic development organisations. The database features detailed company profiles of over 8'700 life science companies in Europe, Asia and North America.**

*Zurich, September 2007* – The new version of the Global Biotech and Life Science database Biotechgate.com has gone online. It contains profiles of organisations active in a number of regions including Austria, Canada, France, Germany, India, Italy, Southern California, Scandinavia and Switzerland.

The Global Biotechgate Database contains over 8'700 detailed company profiles, with over 4'400 individual Biotech and Medtech products. These profiles include over 690 financing rounds, over 100 valuation details, more than 200 financing institutions as well as over 11'000 records on management. Basic company profiles are available for free; for more detailed information, a subscription (EUR 150 / month or EUR 990 / year) is required.

The database contains information relating to companies within different sectors of Biotechnology, Medical Technology and Life Sciences, as well as information on investors specialising in these fields. All profiles are categorised according to sector, sub-sector and additional criteria (business model, target customers, indication) allowing systematic searches.

The information addresses four key stakeholder groups:

1. Investors looking for interesting companies and companies looking for potential investors.
2. Pharma and Biotech companies seeking licensing and collaboration partners.
3. Biotech and Life Science companies looking to identify potential competitors.
4. Economic development organizations.

The concept of Biotechgate is based on a bottom-up approach working with local partners in many different countries. These include BIOTECCanada (the Canadian Biotech Association), InvestinItaly along with AssoBiotec, Italian National Research Council (CNR), and the Ministry of Education and Research (MIUR), BioAlps, Biopolo Ticino, BioValley, Greater Zurich Area, SWX Swiss Stock Exchange, BioteCHnet, CTI and the Swiss Biotech Association. In Southern California, BIOCUM (the San Diego Biotech Association) is the local partner. Further partners include EBD Group (organizers of BioEurope, BioEurope Spring, BioEquity and BioDevice Partnering), and EuropaBio (Europe's Biotech Association), with whom Venture Valuation is collaborating to create databases for the 12 new EU member states.

Biotechgate aggregates all these country and regional databases and provides the possibility to search across the globe, according to very specific criteria.

“We are happy to launch the new Biotechgate database and we are certain it will bring additional benefits and transparency to the whole industry,” says Dr. Patrik Frei, CEO of Venture Valuation. “We started the project because we had a need for such information ourselves as an independent valuation company and could not find it

anywhere. It also helps to compare the biotech industry across countries, as the same categorization standards are applied.”

As the accuracy of the data is crucial, information is updated regularly through several channels. Companies can perform their own updates, which are reviewed by Biotechgate staff and only then put live. Over 1/3 of all companies included in the database have already completed an update. Moreover, Biotechgate is linked to the partnering-system of EBD Group. Profiles from Biotechgate can be used for the partnering software and vice-versa, which allows access to the most current data. There is also a team of industry experts updating the data on a regular basis, with the help of a sophisticated management information system (MIS) and quality control (QC) process.

The database has been developed and is maintained by Venture Valuation, Zurich, Switzerland, a company focused on valuations of products and companies in the Biotech and Life Science field, as well as on Biotech intelligence/databases. Venture Valuation has previously launched several country databases, around the world and aggregated them on the Biotechgate database ([www.biotechgate.com](http://www.biotechgate.com)).

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